

## Extended Employment Sheltered Workshop Program

July 18, 2018

### Budget:

Signed by the Governor

Department of Elementary and Secondary Education

For the Sheltered Workshops Program, provided that not more than three percent (3%) flexibility is allowed from this section to Section **From General Revenue Fund . . \$26,041,961.00 or – (3.0003%) =**

**\$25,160,702**

FY18 (Current July 1, 2017-June 30, 2018):

The workshops were fully funded

### DESE-EESW:

FY-18

	Employees	Hrs. Wkd	Wages Pd	Av Wage
<b>FY 18 close</b>	<b>6039 (-326)</b>	<b>7,300,448</b>	<b>\$28,847,033</b>	<b>\$3.89</b>
<i>17 FY</i>	<i>6365</i>	<i>7,345,315</i>	<i>\$28,573,871</i>	<i>\$ 3.73</i>

FY-19

	Employees	FTE	Hrs. Wkd	Wages Pd	Av Wage	Wait TBH
<b>Current</b>	<b>6039</b>	<b>4641</b>	<b>584,857</b>	<b>\$2,554,017</b>	<b>\$4.15</b>	<b>228</b>

**A Big Thank You!!!!** To BCI and all the speakers and attendees at the New Managers Training!

14 of the “new” managers attended some portion of the training and we have heard nothing but amazingly positive responses. So much so that we are looking to duplicate it again in another location this winter.

## **Bills affecting EESW's:**

SB 743 has been signed by the Governor.

HB 1415 is set to be signed at 10 AM on Tuesday July the 10<sup>th</sup> 2018.

Both create RsMo. 178.931

1. Beginning July 1, 2018, and thereafter, the Department of Elementary and Secondary Education shall pay monthly, out of the funds appropriated to it for that purpose, to each sheltered workshop a sum equal to the amount calculated under **subsection 2** of this section but at least the amount necessary to ensure that **at least twenty one dollars is paid for each six hour or longer day** worked by a handicapped employee.
2. In order to calculate the monthly amount due to each sheltered workshop, the department shall:
  - (1) Determine the quotient obtained by dividing the appropriation for the fiscal year by twelve; and
  - (2) Divide the amount calculated under subdivision (1) of this subsection among the sheltered workshops in proportion to each sheltered workshop's number of hours submitted to the department for the preceding calendar month.
3. The department shall accept, as prima facie proof of payment due to a sheltered workshop, information as designated by the department, either in paper or electronic format. A statement signed by the president, secretary, and manager of the sheltered workshop, setting forth the dates worked and the number of hours worked each day by each handicapped person employed by that sheltered workshop during the preceding calendar month, together with any other information required by the rules or regulations of the department, shall be maintained at the workshop location.

## **HB 1879 has been signed by the Governor: See Text that effect workshops below:**

In making purchases for this state, its governmental agencies or political subdivisions, the commissioner of administration shall give a bidding preference consisting of **at least a five-point bonus and no greater than a fifteen-point** bonus on bids for products and services manufactured, produced or assembled in qualified nonprofit organizations for the blind established pursuant to the provisions of 41 U.S.C. Sections 46 to 48c, as amended and in sheltered workshops holding a certificate of approval from the department of elementary and secondary education pursuant to section 178.920 if, **at a minimum**, the participating nonprofit organization or workshop provides the greater of two percent or five thousand dollars of the total contract value of bids for purchase not exceeding ten million dollars. **The bonus points shall be awarded on the basis of a sliding scale, as determined in rule by the commissioner of administration, based on revenue generation for and utilization of qualified nonprofit organizations for the blind or sheltered workshops, with the bonus points increasing as the revenue generation for and utilization of such organizations and workshops increases.**



**2018  
Sheltered Workshop  
Safety  
Lunch & Learns**

*Sponsored by SWIM, DESE and MASWM*

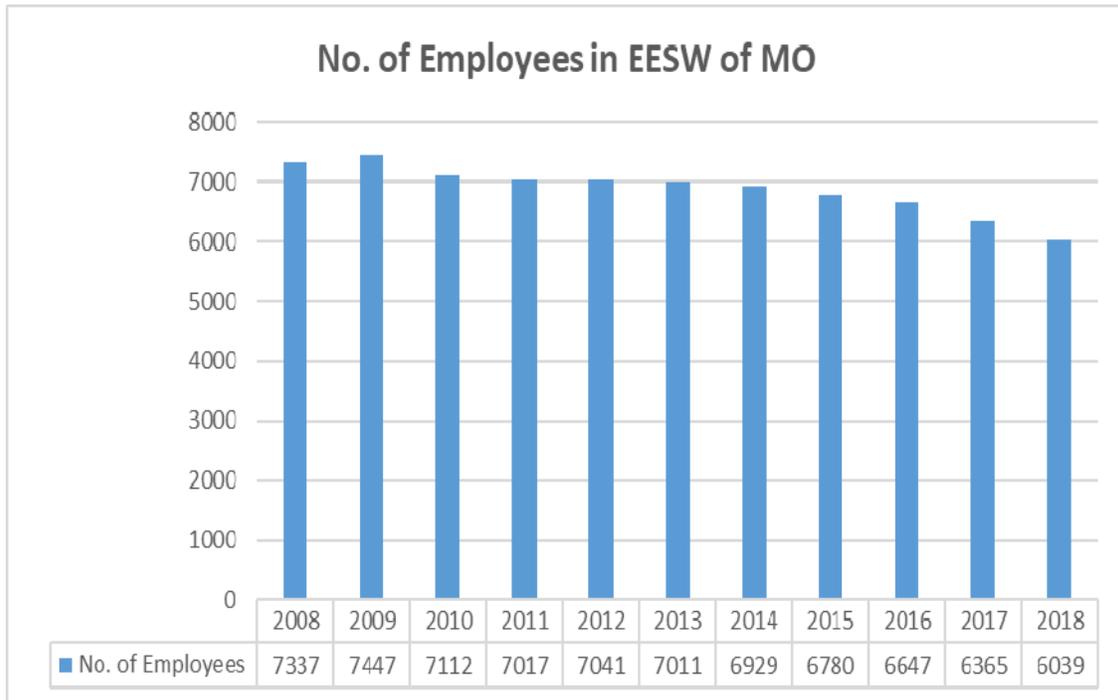
*Please plan to send your supervisors to the regional Lunch & Learns where they will be provided information on safety best practices, OSHA updates and provided valuable information to help them keep the workshops accident and injury free.*

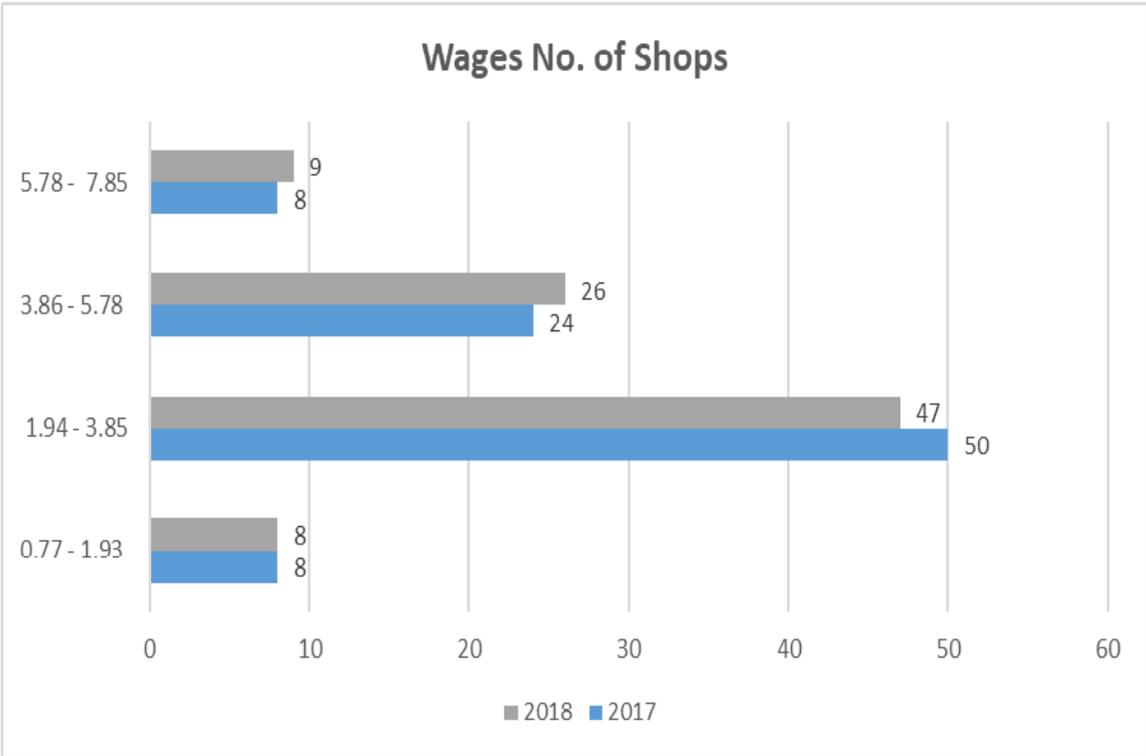


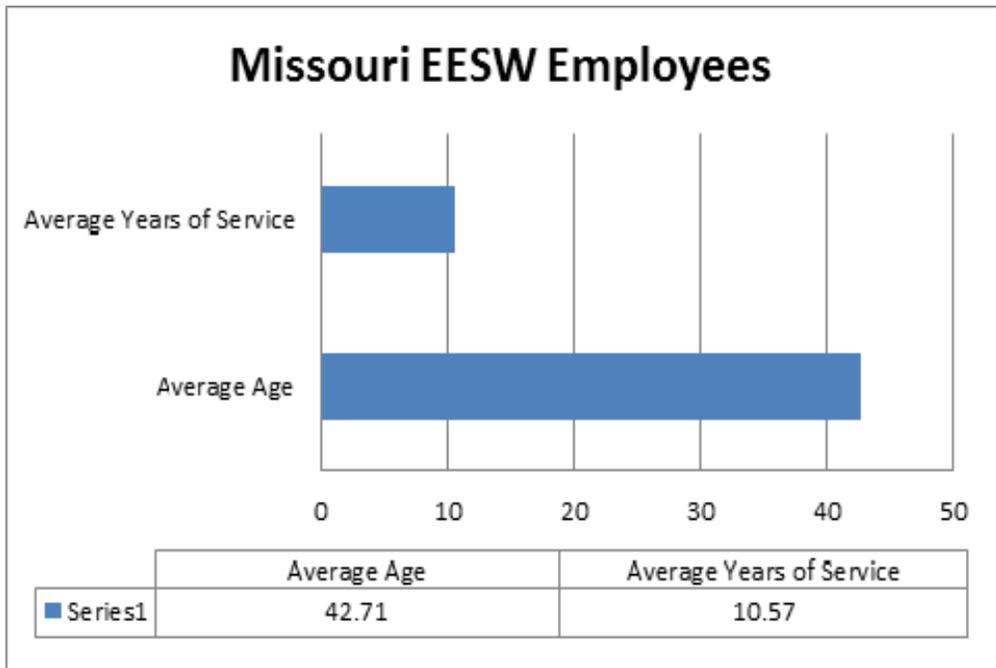
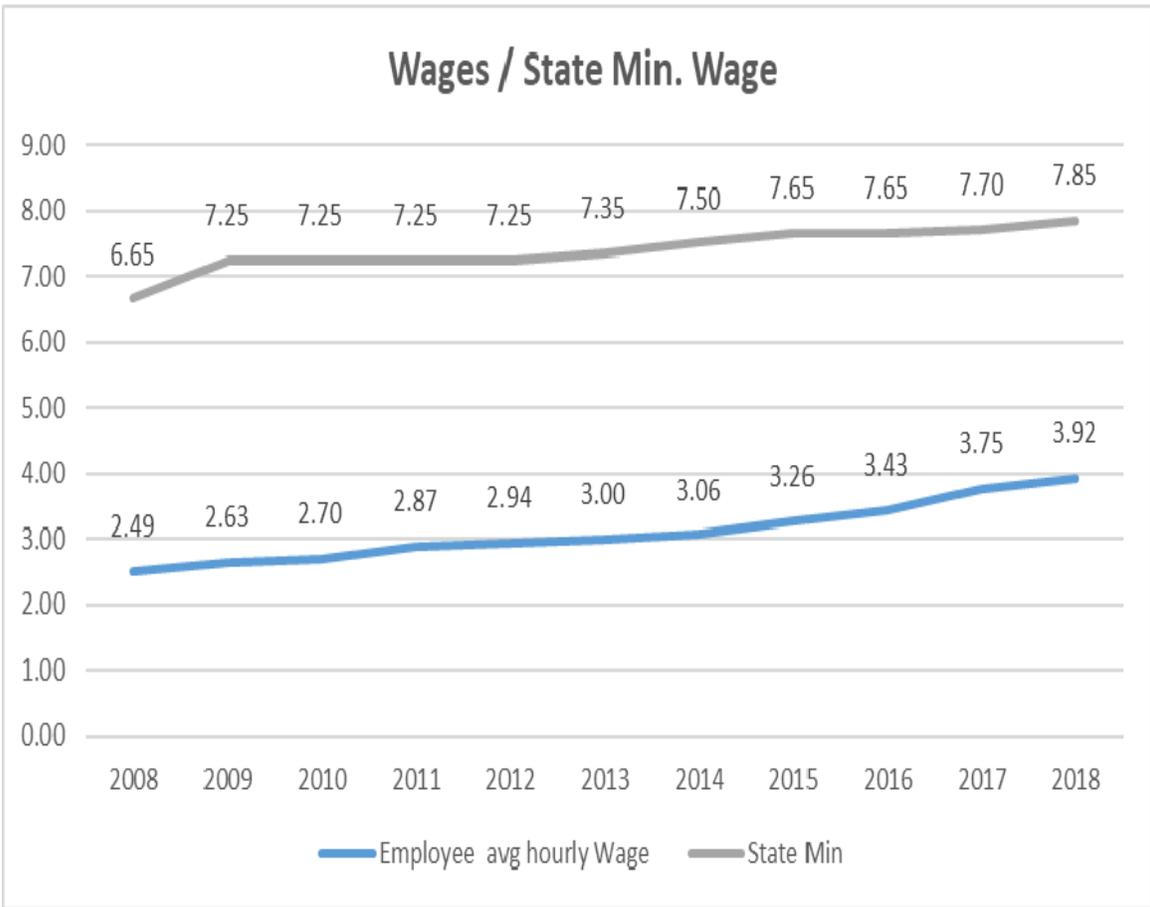
**All are scheduled 11 am – 1 pm**

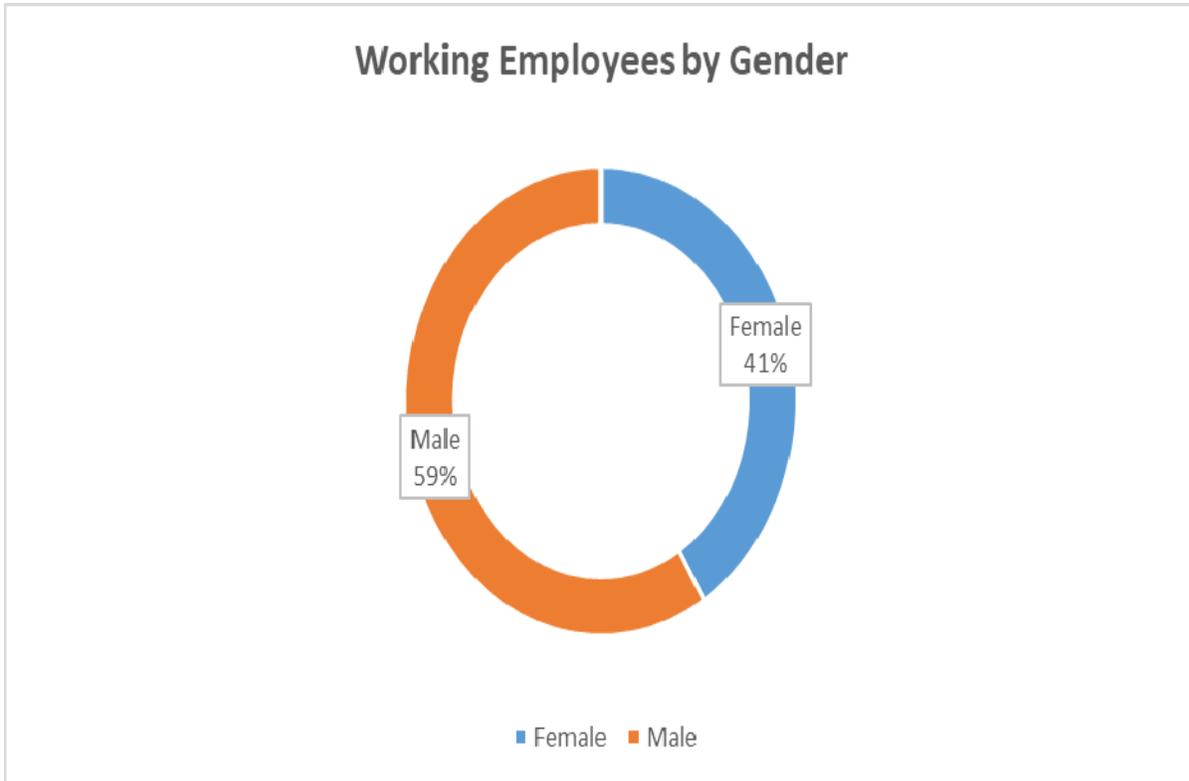
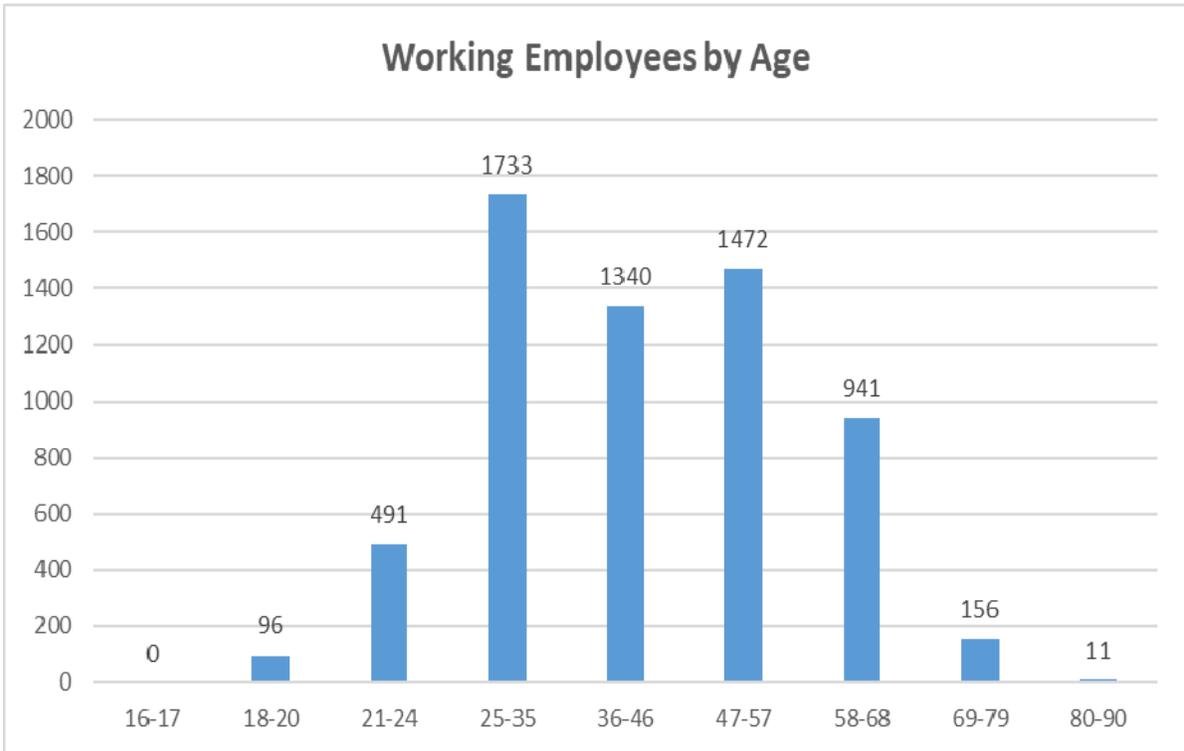
<b>June 12</b>	<b>St. Louis—Heartland Industries</b> 9727 Green Park Industrial Drive, 63123
<b>June 21</b>	<b>KC—Job One –Grandview</b> 12600 Third St. 64030
<b>July 11</b>	<b>Hannibal—2 Rivers Industries</b> 659 Clinic RD, 63401
<b>July 17</b>	<b>Springfield—SWII</b> 2835 West Bennett, 65802
<b>August 21</b>	<b>St. Joseph—Specialty Industries of St. Joseph</b> 3801 Leonard RD, 54502
<b>August 28</b>	<b>Poplar Bluff—MAG</b> 3080 Cravens RD, 63901
<b>September 11</b>	<b>Columbia—CSME</b> 4040 Bearfield RD, 65201
<b>September 13</b>	<b>Ponoma-West Plains—Ozark Sheltered Ind</b> 4850 Country Road1330, 65789
<b>October 4</b>	<b>Kirkville—Community Opportunities</b> 1001 Osteopathy, 63501

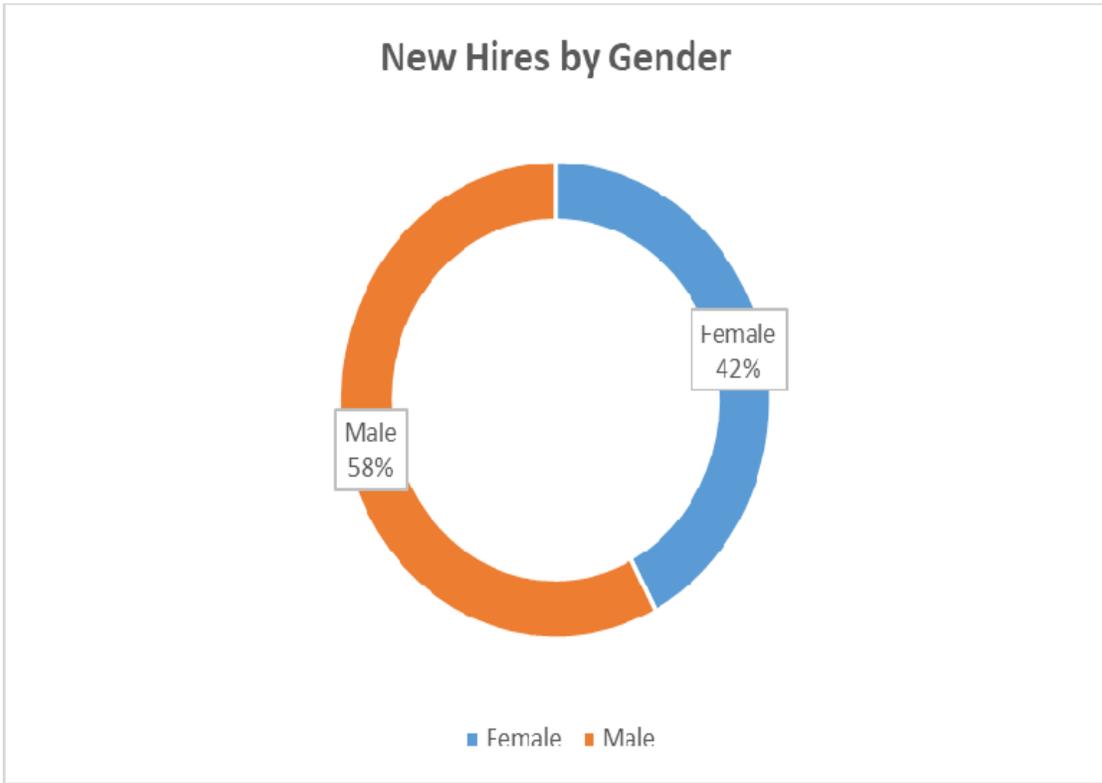
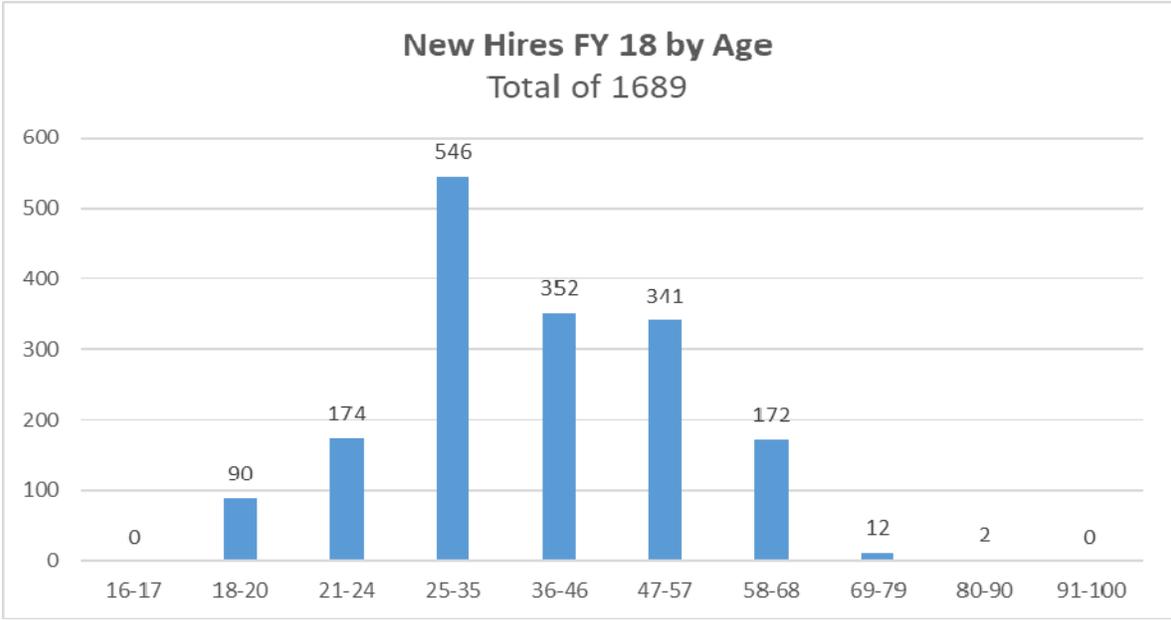
# Data Updates



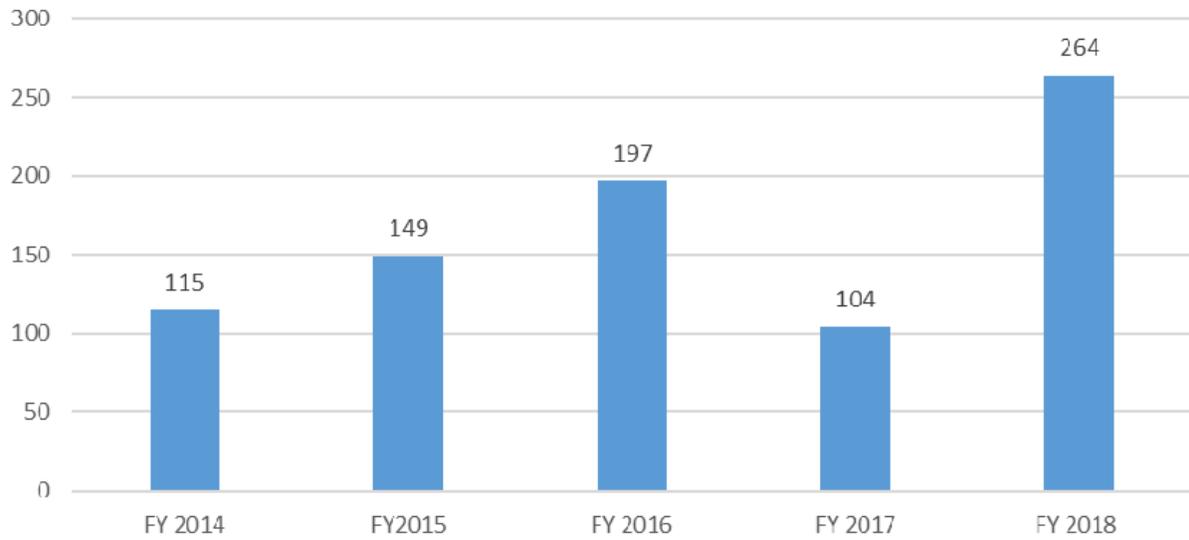




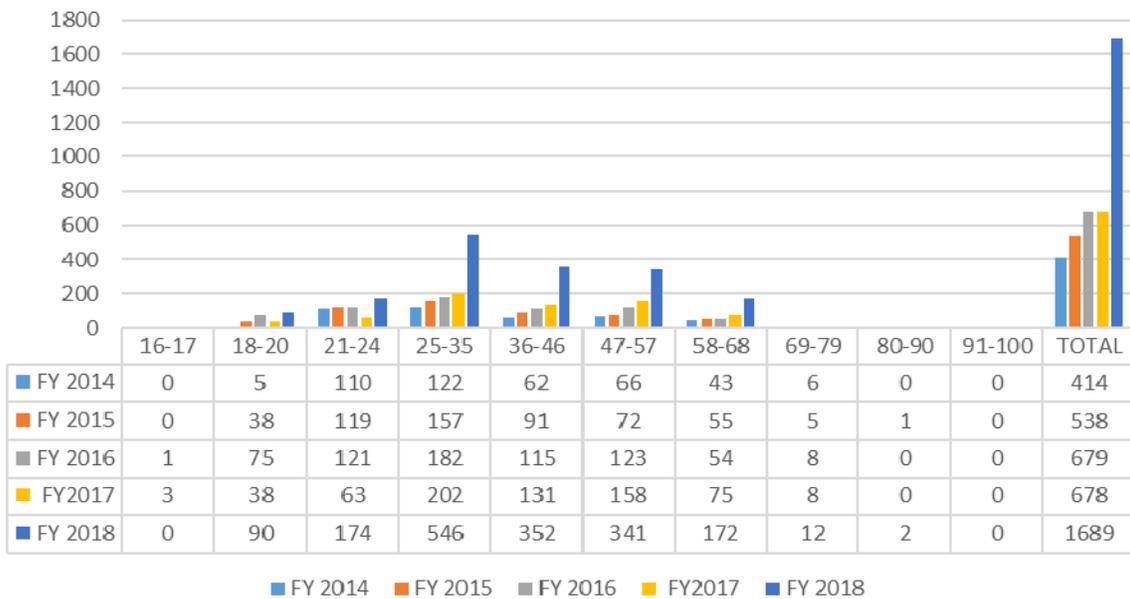




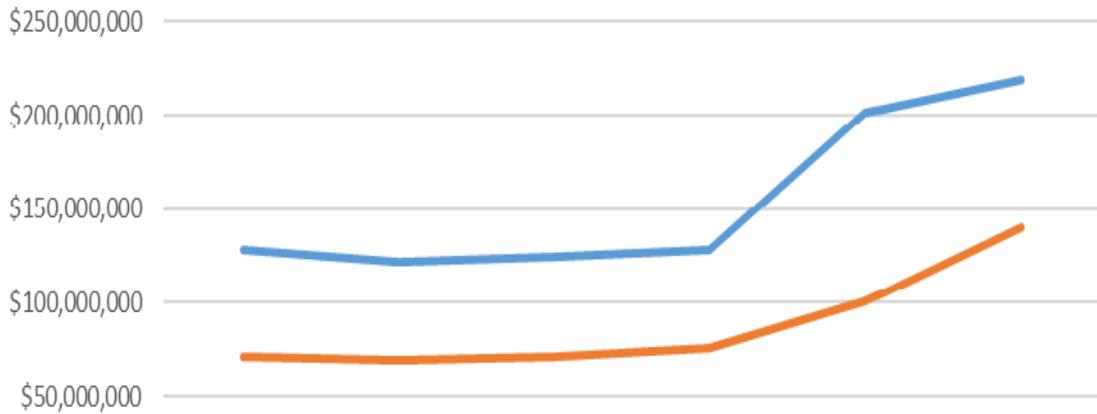
### New Hires subject to WIOA 5 yr. Tread.



### New Hires by Age 5 yr. Trend

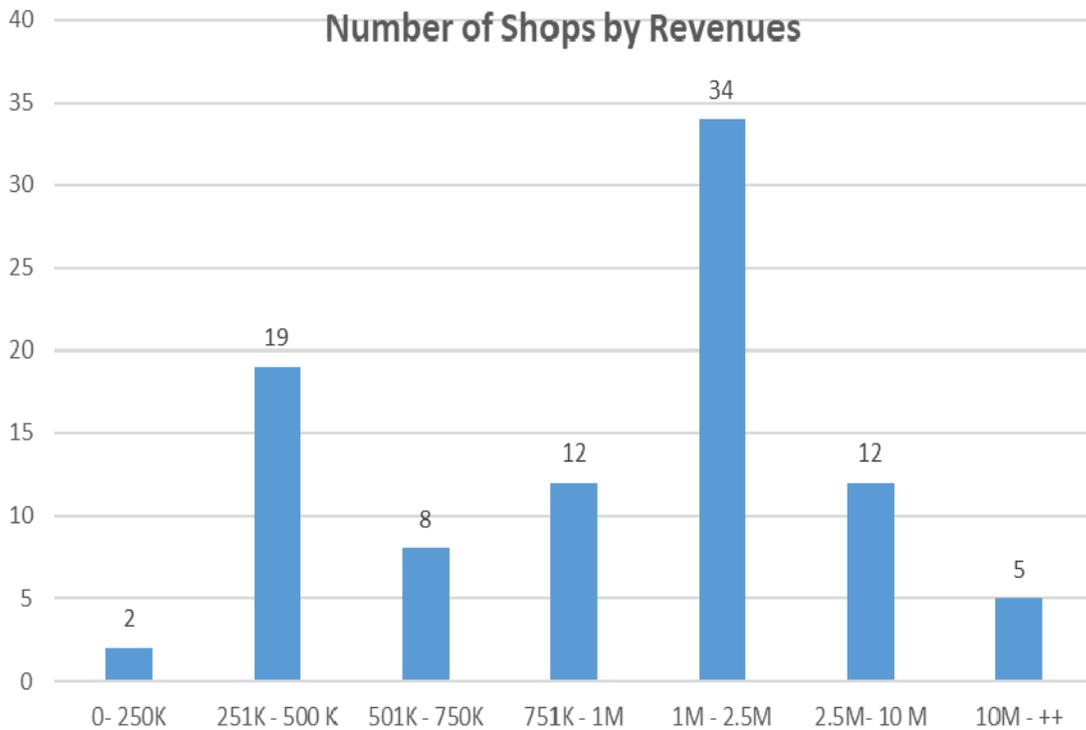


### Revenues vs Sales



	2012	2013	2014	2015	2016	2017
Revenues	\$128,041,335	\$121,653,965	\$125,072,450	\$128,263,476	\$201,409,449	\$218,915,142
Sales	\$71,815,308	\$69,957,397	\$71,192,342	\$75,935,238	\$100,588,857	\$140,502,575

### Number of Shops by Revenues





*Dan*

Dan Gier  
Director | Extended Employment Sheltered Workshops