

**FY20 FIRST STEPS MONTHLY EXPENDITURE/REVENUE TRACKING**

Updated: 3/23/2020

**FIRST STEPS MONTHLY EXPENDITURES**

CATEGORY	BUDGET	JUL	AUG	SEPT	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	TOTAL
Total Direct Services	38,290,000	2,990,099	4,690,053	3,177,219	3,241,016	3,038,189	3,084,851	3,694,328	3,065,314	0	0	0		26,981,069
EIS Services	30,000,000	2,389,588	3,823,928	2,477,929	2,505,769	2,380,668	2,389,988	2,910,417	2,402,262					21,280,549
Eval/Assessment	2,000,000	143,955	223,091	156,365	172,700	171,593	169,536	188,713	166,869					1,392,823
EIT/EA Meetings	825,000	50,603	91,969	63,881	70,570	49,800	79,049	98,436	47,142					551,450
IFSP Team Meetings	1,050,000	68,880	108,774	94,264	91,808	88,000	86,807	102,959	91,534					733,026
Provider Mileage	3,700,000	292,702	380,969	326,318	295,553	297,662	283,092	324,462	298,656					2,499,414
Offline Payments	75,000	7,375	2,901	8,302	3,347	5,100	6,419	1,789	5,681					40,914
Protocols	20,000	0	6,617	2,301	22,818	7,290	2,333	6,733	9,171					57,264
Provider EI Training	100,000	0	0	1,060	13,450	17,950	0	2,550	0					35,010
SPOE Mileage	400,000	24,676	44,866	41,219	56,497	10,415	57,061	50,743	38,848					324,324
Trans/Interpreters	120,000	12,320	6,937	5,580	8,504	9,711	10,567	7,525	5,150					66,295
Central Finance Office	1,235,918	102,993	102,993	102,993	102,993	102,993	102,993	102,993	102,993					823,945
CFO PAQ/Activities	500,000	0	0	0	60,950	0	0	89,131	0					150,081
SPOE Contracts	13,244,288	579,747	579,747	310,060	851,964	582,279	581,210	580,011	584,114					4,649,130
SPOE Training	25,000	5,508	1,137	0	3,440	1,794	1,629	0	616					14,125
SICC	300	0	0	0	374	369	0	0	0					743
OA Cost Allocation	200	143	0	0	0	0	0	0	0					143
Printing/Other	15,000	0	0	0	1,738	4,457	3,208	402	1,146					10,952
<b>TOTAL EXPENDITURES</b>	<b>53,310,706</b>	<b>3,678,490</b>	<b>5,373,930</b>	<b>3,590,272</b>	<b>4,262,475</b>	<b>3,730,083</b>	<b>3,773,891</b>	<b>4,466,865</b>	<b>3,754,182</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>32,630,189</b>

*Expenditures are based on payment date and not the date of service.*

**FIRST STEPS MONTHLY REVENUES/APPROPRIATIONS**

CATEGORY	BUDGET	JUL	AUG	SEPT	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	TOTAL
Family Fees Collected	550,000	51,573	49,800	50,499	47,383	48,869	49,848	49,561	52,263					399,796
Private Insurance Collected	150,000	7,172	10,845	5,352	11,071	7,836	16,823	48,513	1,561					109,175
Medicaid Admin Collected	3,000,000	0	694,007	0	0	803,581	0	0	931,092					2,428,679
Medicaid Direct Collected	3,500,000	241,618	221,938	298,549	244,008	221,755	249,653	280,959	232,328					1,990,808
General Revenue Expended	37,818,953	3,187,186	2,611,811	1,875,630	4,350,960	2,822,602	1,620,572	3,201,059	3,215,016					22,884,836
IDEA Part C Expended	8,321,401	0	1,000,000	1,099,246	1,232,057	400,000	460,000	625,619	1,062,984					5,879,907
<b>TOTAL REVENUES</b>	<b>53,340,354</b>	<b>6,615,991</b>	<b>7,139,567</b>	<b>5,149,055</b>	<b>10,177,985</b>	<b>7,070,539</b>	<b>3,950,796</b>	<b>7,308,696</b>	<b>8,656,436</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>56,069,066</b>

*General Revenue and IDEA Part C are based on the amount expended each month. All other revenue sources are based on the amount collected each month.*

**FIRST STEPS HISTORICAL DATA (STATEWIDE)**

CATEGORY	DESCRIPTION	FY16	FY17	FY18	FY19	FY20	AVERAGE
<b>Histroical Child Count Data</b>							
December 1 Child Count	Total number of children with an active IFSP on December 1 for federal data reporting purposes.	5,928	6,453	6,599	6,980		6,490
Total Children Served in FY	Total number of children with a service cost (evaluation, IFSP meeting, direct service, etc).	13,945	14,742	15,333	15,991		15,003
<b>Historical Expenditure Data (Based on Total Children Served)</b>							
Total Program Expenditures	All expenditures, including: direct services, administration, protocols, training, and testing.	42,435,974	45,903,614	47,205,270	50,158,786		46,425,911
Program Cost per Child	All expenditures calculated on a per children served basis.	3,043	3,114	3,079	3,137		3,093
Total Direct Service Expenditures	All EI services, including (evaluation, team meetings, direct services, protocols, mileage, etc).	30,505,886	33,980,155	35,478,398	37,914,083		34,469,631
Direct Service Cost per Child	All EI servicies calculated on a per children served basis.	2,188	2,305	2,314	2,371		2,294