

**FY19 FIRST STEPS MONTHLY EXPENDITURE/REVENUE TRACKING**

Updated: 8/31/2018

**FIRST STEPS MONTHLY EXPENDITURES**

| CATEGORY                  | BUDGET            | JUL              | AUG              | SEPT             | OCT              | NOV      | DEC      | JAN      | FEB      | MAR      | APR      | MAY      | JUN      | TOTAL             |
|---------------------------|-------------------|------------------|------------------|------------------|------------------|----------|----------|----------|----------|----------|----------|----------|----------|-------------------|
| Total Direct Services     | 37,606,748        | 2,846,504        | 4,257,955        | 2,893,878        | 2,955,115        | -        | -        | -        | -        | -        | -        | -        | -        | 12,953,452        |
| EIS Services              | 29,045,000        | 2,254,826        | 3,431,961        | 2,253,520        | 2,314,241        |          |          |          |          |          |          |          |          | 10,254,548        |
| Eval/Assessment           | 2,300,000         | 124,347          | 200,787          | 154,976          | 172,636          |          |          |          |          |          |          |          |          | 652,746           |
| IFSP Team Meetings        | 1,318,048         | 66,651           | 102,860          | 83,651           | 84,475           |          |          |          |          |          |          |          |          | 337,637           |
| EIT Meetings              | 850,000           | 53,975           | 96,492           | 56,865           | 71,336           |          |          |          |          |          |          |          |          | 278,668           |
| Offline/Protocol          | 98,700            | 4,237            | 3,638            | 4,556            | 4,038            |          |          |          |          |          |          |          |          | 16,469            |
| Trans/Interpreters        | 125,000           | 13,224           | 13,855           | 9,013            | 10,962           |          |          |          |          |          |          |          |          | 47,054            |
| Provider Mileage          | 3,400,000         | 292,612          | 373,434          | 299,525          | 284,827          |          |          |          |          |          |          |          |          | 1,250,398         |
| SPOE Mileage              | 395,000           | 29,463           | 34,928           | 31,772           |                  |          |          |          |          |          |          |          |          | 96,163            |
| Provider EI Training      | 75,000            | 7,169            | -                | -                | 12,600           |          |          |          |          |          |          |          |          | 19,769            |
| Central Finance Office    | 1,199,921         | -                | 199,987          | -                | 199,987          |          |          |          |          |          |          |          |          | 399,973           |
| CFO PAQ/Activities        | 300,000           | -                | 83,380           | 880              | 112,410          |          |          |          |          |          |          |          |          | 196,670           |
| SPOE Contracts            | 10,405,577        | 638,764          | 1,100,586        | 281              | 1,740,105        |          |          |          |          |          |          |          |          | 3,479,736         |
| RICC/Travel               | 2,500             | -                | 130              | 146              | -                |          |          |          |          |          |          |          |          | 276               |
| SPOE Training             | 25,000            | 6,204            | 744              | -                | 3,928            |          |          |          |          |          |          |          |          | 10,876            |
| SICC                      | 552               | -                | -                | -                | -                |          |          |          |          |          |          |          |          | -                 |
| OA Cost Allocation        | 236               | -                | -                | -                | 53               |          |          |          |          |          |          |          |          | 53                |
| Other                     | 25,000            | -                | 1,007            | -                | 3,500            |          |          |          |          |          |          |          |          | 4,507             |
| <b>TOTAL EXPENDITURES</b> | <b>49,565,534</b> | <b>3,491,472</b> | <b>5,643,788</b> | <b>2,895,185</b> | <b>5,015,098</b> | <b>-</b> | <b>-</b> | <b>-</b> | <b>-</b> | <b>-</b> | <b>-</b> | <b>-</b> | <b>-</b> | <b>17,045,543</b> |

**FIRST STEPS MONTHLY REVENUES/APPROPRIATIONS**

| CATEGORY                 | BUDGET            | JUL              | AUG              | SEPT             | OCT              | NOV      | DEC      | JAN      | FEB      | MAR      | APR      | MAY      | JUN      | TOTAL             |
|--------------------------|-------------------|------------------|------------------|------------------|------------------|----------|----------|----------|----------|----------|----------|----------|----------|-------------------|
| General Revenue          | 37,240,309        | 3,582,779        | 2,616,809        | 1,510,513        | 3,070,887        |          |          |          |          |          |          |          |          | 10,780,988        |
| EC Fund                  | 578,644           | -                | -                | -                | -                |          |          |          |          |          |          |          |          | -                 |
| FS Fund                  | -                 | -                | -                | -                | -                |          |          |          |          |          |          |          |          | -                 |
| Family Fees              | 500,000           | 44,430           | 42,542           | 46,351           |                  |          |          |          |          |          |          |          |          | 133,323           |
| Private Insurance        | 150,000           | 13,380           | 7,860            | 4,313            |                  |          |          |          |          |          |          |          |          | 25,553            |
| Medicaid Admin Claiming  | 2,500,000         | -                | 709,465          | -                | -                |          |          |          |          |          |          |          |          | 709,465           |
| Medicaid Direct Services | 2,400,000         | 237,938          | 228,564          | 271,095          |                  |          |          |          |          |          |          |          |          | 737,597           |
| Medicaid Carryover       | -                 | -                | -                | -                | -                |          |          |          |          |          |          |          |          | -                 |
| IDEA Part C              | 8,751,175         | -                | 1,733,173        | 266,800          | 537,463          |          |          |          |          |          |          |          |          | 2,537,436         |
| IDEA Part C Carryover    | -                 | -                | -                | -                | -                |          |          |          |          |          |          |          |          | -                 |
| IDEA Part B Targeted     | -                 | -                | -                | 7                | 5                |          |          |          |          |          |          |          |          | 13                |
| <b>TOTAL REVENUES</b>    | <b>52,120,128</b> | <b>3,820,717</b> | <b>5,288,010</b> | <b>2,048,416</b> | <b>3,608,355</b> | <b>-</b> | <b>-</b> | <b>-</b> | <b>-</b> | <b>-</b> | <b>-</b> | <b>-</b> | <b>-</b> | <b>14,765,499</b> |

**FIRST STEPS HISTORICAL DATA (STATEWIDE)**

| CATEGORY  | DESCRIPTION   | FY15          | FY16          | FY17          | FY18          | FY19 | AVERAGE       |
|---|---|---------------|---------------|---------------|---------------|------|---------------|
| <b>Historical Child Count Data</b>                                  |   |               |               |               |               |      |               |
| December 1 Child Count  | Total number of children with an active IFSP on December 1 for federal data reporting purposes.   | 5,388         | 5,928         | 6,453         | 6,599         |      | 6,092         |
| Total Children Served in FY   | Total number of children with a service cost (evaluation, IFSP meeting, direct service, etc).     | 12,720        | 13,945        | 14,742        | 15,333        |      | 14,185        |
| <b>Historical Expenditure Data (Based on Total Children Served)</b> |   |               |               |               |               |      |               |
| Total Program Expenditures  | All expenditures, including: direct services, administration, protocols, training, and testing.   | \$ 39,431,388 | \$ 42,435,974 | \$ 45,903,614 | \$ 47,205,270 |      | \$ 43,744,062 |
| Program Cost per Child  | All expenditures calculated on a per children served basis.                                       | \$ 3,100      | \$ 3,043      | \$ 3,114      | \$ 3,078.67   |      | \$ 3,084      |
| Total Direct Service Expenditures                                   | All EI services, including (evaluation, team meetings, direct services, protocols, mileage, etc). | \$ 28,638,112 | \$ 30,505,886 | \$ 33,980,155 | \$ 35,478,398 |      | \$ 32,150,638 |
| Direct Service Cost per Child                                       | All EI services calculated on a per children served basis.  | \$ 2,251      | \$ 2,188      | \$ 2,305      | \$ 2,313.86   |      | \$ 2,264      |