

Business Law

Unit	Objectives
Criminal Law	<ol style="list-style-type: none">1 Describe the elements of a crime.2 Classify crimes against people, property, government, business, and society.3 Differentiate between a misdemeanor and a felony.4 State an individual's rights if arrested5 List steps in a criminal trial6 Explain the rights and responsibilities of the parties in a criminal trial7 Explain the defenses available to defendants8 Describe punishments and sentences associated with crimes
Consumer Law	<ol style="list-style-type: none">1 Identify rights and responsibilities of consumers e.g. false advertising, telemarketing, product liability, etc.2 Describe laws and agencies that provide consumer protection3 Differentiate when to apply the law of sales under the Uniform Commercial Code, versus dealing with a non-merchant4 Distinguish between a sale of goods and other transactions relating to goods5 Describe different types of bankruptcy and identify reasons for bankruptcy laws6 Describe characteristics of a bailment and responsibilities of parties involved7 Describe rights and responsibilities of owning a car e.g. insurance, warranties and financing8 Compare rights and responsibilities of landlords and tenants9 Describe legal aspects of a real estate transaction10 Describe purpose and types of various negotiable instruments (e.g. commercial paper, checks, certificates of deposit, etc.)11 Identify legislation that regulates consumer credit and provides consumer protection
Employment Law	<ol style="list-style-type: none">1 Demonstrate an understanding of the nature of the employer-employee relationship2 Identify federal, state, and local laws and agencies dealing with employment3 Explain the doctrine of employment-at-will4 Describe the laws that guarantee fair wages and benefits5 Demonstrate an understanding of the basis on which employees or applicants may be asked to take tests, such as aptitude, psychological, and polygraph tests6 Demonstrate an understanding of the nature of an agency relationship and list the ways agency relationships may be created7 Describe the laws that regulate unions and the collective-bargaining process8 Analyze the impact of no-competition and confidentiality clauses in employment agreements
Entrepreneurship Law	<ol style="list-style-type: none">1 Compare the four main types of business ownership (Sole Proprietorship, Partnership, Corporation, Limited Liability Company)2 Explain the legal aspect of business ownership3 Discuss and analyze the impact of laws of different countries on business ownership4 Define and explain the different types of corporations5 Define management's roles and responsibilities regarding the operation of the business6 Define stakeholder's legal responsibilities in a corporation7 Explain the legal aspects of operating within the socioeconomic arena of the national and international marketplace8 Distinguish between limited partnerships and general partnerships and the rights and duties of the partners in a business9 Explore different regulations that affect business ownership10 Differentiate between common and preferred stock11 Discuss dissolution methods for business ownership12 Discuss the impact of internet sales on business ownership

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Contract Law	<ol style="list-style-type: none">1 Explain the nature, form and importance of a contract2 List the six elements of a valid contract3 Explain how offer and acceptance can create contractual rights and duties4 Define Genuine Agreement and explain situations that would negate it.eg: Fraud, Mistake, Duress and Undue Influence5 Define Capacity and its requirements pertaining to minors, aliens, mentally impaired persons and intoxicated persons6 Explain characteristics of Consideration and differentiate between enforceable and unenforceable agreements which lack consideration7 Define legality and identify situations that would compromise the legality of the contract8 Differentiate among classes of contracts (e.g., bilateral, unilateral, express, implied, written, oral)9 Explain how contracts come to an end (e.g. various types of discharge and transfers)10 Explain Breach of Contract and describe available remedies
Tort Law	<ol style="list-style-type: none">1 Distinguish between a tort and a crime.2 Differentiate between intentional and unintentional torts.3 Define litigation and alternate dispute resolution4 List steps in a civil trial5 Describe remedies available in tort law
Family Law	<ol style="list-style-type: none">1 Identify the issues and concerns that might be included in a prenuptial agreement2 Describe the legal aspects of the different types of marriage contracts3 Identify the types of marriages that are prohibited by law4 Define and contrast legal separation, annulment, divorce, and dissolution proceedings5 Describe the laws that relate to the distribution of property in a divorce6 Explain the law as it relates to child custody, spousal support, and child support7 Explain the creation and use of powers of attorney, wills, trusts, living wills, and right to die8 Explain how a power of attorney, will, trusts, living will, and right to die may be modified or revoked9 Explain how to execute a power of attorney, will, trusts, living will, and right to die10 Explain what happens to a decedent's estate when a person dies without a will11 Identify laws associated with different types of insurance12 Evaluate the functions of different types of insurance (life, medical, automobile, etc.)
Foundations of Law	<ol style="list-style-type: none">1 Define law as it relates to a person's rights and responsibilities2 Explain the relationship between law, ethics, and morals3 Identify ethical problems resulting from today's technological devices4 Describe the relationship between historical law and today's law.5 Explain the use of the Federal and state constitutions6 Explain how government administrative agencies create regulations7 Explain the role of precedent8 Identify the purpose and process of statutory law
Court System	<ol style="list-style-type: none">1 Compare and contrast federal, state, and local court systems.2 Define the concept of jurisdiction.3 Identify the differences between the juvenile system and the overall judicial system.4 Explain the role of a jury.5 Compare the responsibilities of the defense attorneys to the prosecutors.6 Compare the role of a judge in a criminal case versus a civil case.