

# BMIT News and Updates

**Week of March 30**

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IRC

<http://dese.mo.gov/college-career-readiness/career-education/technical-skills-attainment-industry-recognized-credential>

The Application to Request IRCs is Now Open

The Request for Industry Recognized Credential (IRC) Status 2015 application is now available. This application must be submitted by a Missouri public school district or charter school administrator. It is permissible, and encouraged, that school staffs consult with vendors to assure accuracy of information. Incomplete or nonresponsive applications will not be reviewed or approved. Please go to this [link](#) to submit your request.

The window for submitting a Request for Industry Recognized Credential (IRC) Status 2015 application is March 17, 2015 through June 30, 2015. Applications will be reviewed in early fall, and an updated IRC list will be posted on this webpage not later than October 15, 2015. New IRCs will be added to the Core Data code set to be used beginning the 2016-17 reporting year.

Quality Program and Program Evaluation Tools

Administrative Memo CCR-15-007 ([http://dese.mo.gov/sites/default/files/am/documents/CCR-15-007\\_Common%20Criteria%20and%20Quality%20Indicators%20for%20Career%20Education%20Programs.pdf](http://dese.mo.gov/sites/default/files/am/documents/CCR-15-007_Common%20Criteria%20and%20Quality%20Indicators%20for%20Career%20Education%20Programs.pdf)) addresses two documents that are now available for your use.

- Common Criteria and Quality Indicators
- Program Evaluation and Improvement Tool

These documents are great resources for you to utilize to help achieve a quality program.

**Week of March 9**

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Standards

Have you checked out the standards found on the MBA Research Web site? These standards will directly correlate with the TSA assessments that are administered to your students.

<http://www.mbaresearch.org/index.php/curriculum-teaching>

We are a member state of the MBA Research Consortium. Make sure to sign up for "States Connection" to get additional resources.

**Week of March 2**

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50/50 Money

Monies are available on a 50 percent matching basis (50 percent local district reimbursement and 50 percent state reimbursement) to purchase equipment, software and workstations in approved business, marketing and cooperative education classrooms across the state. The district may NOT use Enhancement Grant funds or Perkins funds to match the funding for the 50/50 reimbursement. Refer to Memorandum CCR-15-010 (found on BMIT Homepage).

EG

Clarification: When reporting number of concentrators, remember that there is a difference between a concentrator and a completer. Just because a student has NOT taken a TSA does not mean they are not a concentrator. Any student with 3 credits in a sequence, as defined by your district, IS a concentrator.

#### Core Data

Please talk to your data person to make sure all approved courses are coded correctly so you are getting credit for all your approved courses.

0204	Business Program Code
0304	Cooperative Ed Program Code
0404	Marketing Program Code

#### EG Update

Make sure to use Internet Explorer when submitting your information. Other browsers may cause issues with your application process.

After submitting your plan, it will show up in your district's list of plans, on the main page, and will show a status of "Submitted to DESE."

#### CTSO Data Collection

Beginning in the June cycle of the 2014-2015 school year, school districts will be required to provide student information regarding their participation in Career and Technical Student Organizations (CTSOs). This data will be reported within the Career Technical Student Organization (CTSO) file. The purpose of this data collection is to provide the department with a more concise look at the level of student participation in CTSOs. Please view the administrative memo found on the BMIT Homepage for complete details.

#### High School of Business

Please email Lori Niekamp at [lori.niekamp@dese.mo.gov](mailto:lori.niekamp@dese.mo.gov) if you'd like to participate in the HSOB conference call to learn more information about the HSOB program

#### Best Practice: Teaching HS Business and Marketing Workshop

Registration is free. You will receive lunch, 10-module access to the online MBA Learning Center for you and up to 99 of your students, minimum of two course guides of your choice, and a \$250 credit toward online testing and associated badges. (Registrants must participate fully in the workshop to receive the credits.) [Register here.](#)

Kansas City: Friday, March 27, 9:00 – 4:00 Specific meeting locations to be announced.

Workshop Facilitator: Jodi Adams (KY)

St. Louis: Friday, April 3, 9:00 – 4:00 at St. Charles Community College, Cottleville, MO

Workshop Facilitator: Jessica DeVaal (ND)

#### Approved Course Additions

The Business, Marketing, and Information Technology Education section has added the following to the approved business education course list.

Course Code	Course Name
156895	AP Macroeconomics
156995	AP Microeconomics
156393	IB Economics

Individuals who hold a Business Education teaching certificate and who have completed College Board requirements will be added to the list of teachers considered appropriately certified to provide instruction in AP Microeconomics, AP Macroeconomics, and IB Economics courses.

Individuals who wish to provide instruction for a College Board approved AP course will need to complete the course audit process with the College Board and have a syllabus approved by them.. Attending a College Board summer institute in the subject area to be taught is also highly recommended. The summer institutes in Missouri are coordinated by Truman State University and Southeast Missouri State University. Additional information regarding these institutes may be viewed at the following websites: <http://ap.truman.edu/>(link is external) and <http://www.semo.edu/aptd/>

For questions, please contact Lori Niekamp at (573) 751-8665 or [lori.niekamp@dese.mo.gov](mailto:lori.niekamp@dese.mo.gov).

Please do not forget that 50/50 funds will still be available. The FV4 and the additional program information form will be available in early February. Applications are due July 1.

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## Week of January 12

### DECA

Districts are preparing for their competitions, which will take place largely in February. We are excited to have one district piloting an online testing process for possible future use by all districts if they would desire to do so.

State CDC Planning is next weekend. The State Officers will be working on their plans for the state competition, which takes place from March 15 – 17, 2015 at the Lodge of the Four Seasons.

### Horizon –

Students are working hard to earn their allocations as finalists to be able to attend ICDC and compete. We are excited that this international competition is in Orlando, Florida this year. We hope to have many of our outstanding Missouri students make it 'on stage' at this competition. Missouri DECA is pleased to be sponsoring the 2015 Central Regional Leadership Conference in Kansas City, MO, November 20 – 22, 2015. Linda Krehbiel is coordinating the logistics and we are pleased to host our sister Central Region states for this conference!

### Deadlines –

Membership Deadline - Students must be registered as members by March 1, 2015 in order to be able to compete at State. Most of the Districts require students be registered as members before they are able to compete at that level, as well. Chapters participating in the "Extreme Membership Makeover" Contest will need to have their results sent into the State Advisor by this deadline as well.

Scholarships – Scholarship applications for the Foundation for Missouri DECA will be due by March 1, 2015. Scholarship opportunities will be posted on the DESE – DECA website by January 31, 2015. The exciting news is that Missouri DECA will be able to offer an 8th scholarship opportunity of \$1, 000.00 each year courtesy of Tyler Alltrup. More information is being collected for the requirements of this scholarship.

### Speakers -

Ryan Moran will be the key note at State CDC this year. Ryan is noted for his high-energy and fast-paced presentations. His keynote is entitled "The Posse" and he has also agreed to do two workshop sessions students won't want to miss during their down times, entitled "Survivor". Do you have what it takes? Team up with your friends, make new friends, form alliances, and manipulate your opponents all in the quest to be named the sole survivor!

Our favorite hypnotist will also be performing for us at State CDC again this year. We once again welcome Ricky Kalmon to amaze and dazzle our minds with his talent.

### Judge Recruiting –

We are pleased to announce that Dr. Margo Mire has been contracted to recruit judges for the State Career Development Conference. Her task will be to find 125 judges from across the state to ensure our 1700 students competing have the opportunity to interact with professionals in their fields of expertise.

50/50

We are in the process of creating a form to accompany the FV4 in order to receive 50/50 money. We hope to have that form available February 1st. The FV4 and this additional form are due by July 1.

FBLA

- Chris Dzurick and Lori Niekamp will be traveling to the FBLA-PBL State Leadership Summit in Reston, Virginia on Friday. If you require immediate assistance, please call 573-751-4367.
- Fight for 15K is just over 300 shy of its goal! Keep up that recruiting. Nice job.
- District testing is underway and closes on January 16th. DLCs are held January 30-February 20.
- FBLA State Officer Applications are due Friday, February 1.
- Cara Gooch will be the judge recruiter this year.
- SLC is April 11-14 in Springfield with the FBLA-PBL President/CEO in attendance.

Mentoring

The second mentoring meeting is scheduled for January 28th. Make sure to check the [mentoring Web site](#) for any announcements, updates, etc.