

## Business Law

Unit	Objectives
Criminal Law	<ol style="list-style-type: none"><li>1 Describe the elements of a crime.</li><li>2 Classify crimes against people, property, government, business, and society.</li><li>3 Differentiate between a misdemeanor and a felony.</li><li>4 State an individual's rights if arrested</li><li>5 List steps in a criminal trial</li><li>6 Explain the rights and responsibilities of the parties in a criminal trial</li><li>7 Explain the defenses available to defendants</li><li>8 Describe punishments and sentences associated with crimes</li></ol>
Consumer Law	<ol style="list-style-type: none"><li>1 Identify rights and responsibilities of consumers e.g. false advertising, telemarketing, product liability, etc.</li><li>2 Describe laws and agencies that provide consumer protection</li><li>3 Differentiate when to apply the law of sales under the Uniform Commercial Code, versus dealing with a non-merchant</li><li>4 Distinguish between a sale of goods and other transactions relating to goods</li><li>5 Describe different types of bankruptcy and identify reasons for bankruptcy laws</li><li>6 Describe characteristics of a bailment and responsibilities of parties involved</li><li>7 Describe rights and responsibilities of owning a car e.g. insurance, warranties and financing</li><li>8 Compare rights and responsibilities of landlords and tenants</li><li>9 Describe legal aspects of a real estate transaction</li><li>10 Describe purpose and types of various negotiable instruments (e.g. commercial paper, checks, certificates of deposit, etc.)</li><li>11 Identify legislation that regulates consumer credit and provides consumer protection</li></ol>
Employment Law	<ol style="list-style-type: none"><li>1 Demonstrate an understanding of the nature of the employer-employee relationship</li><li>2 Identify federal, state, and local laws and agencies dealing with employment</li><li>3 Explain the doctrine of employment-at-will</li><li>4 Describe the laws that guarantee fair wages and benefits</li><li>5 Demonstrate an understanding of the basis on which employees or applicants may be asked to take tests, such as aptitude, psychological, and polygraph tests</li><li>6 Demonstrate an understanding of the nature of an agency relationship and list the ways agency relationships may be created</li><li>7 Describe the laws that regulate unions and the collective-bargaining process</li><li>8 Analyze the impact of no-competition and confidentiality clauses in employment agreements</li></ol>
Entrepreneurship Law	<ol style="list-style-type: none"><li>1 Compare the four main types of business ownership (Sole Proprietorship, Partnership, Corporation, Limited Liability Company)</li><li>2 Explain the legal aspect of business ownership</li><li>3 Discuss and analyze the impact of laws of different countries on business ownership</li><li>4 Define and explain the different types of corporations</li><li>5 Define management's roles and responsibilities regarding the operation of the business</li><li>6 Define stakeholder's legal responsibilities in a corporation</li><li>7 Explain the legal aspects of operating within the socioeconomic arena of the national and international marketplace</li><li>8 Distinguish between limited partnerships and general partnerships and the rights and duties of the partners in a business</li><li>9 Explore different regulations that affect business ownership</li><li>10 Differentiate between common and preferred stock</li><li>11 Discuss dissolution methods for business ownership</li><li>12 Discuss the impact of internet sales on business ownership</li></ol>

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Contract Law	<ol style="list-style-type: none"> <li>1 Explain the nature, form and importance of a contract</li> <li>2 List the six elements of a valid contract</li> <li>3 Explain how offer and acceptance can create contractual rights and duties</li> <li>4 Define Genuine Agreement and explain situations that would negate it. eg: Fraud, Mistake, Duress and Undue Influence</li> <li>5 Define Capacity and its requirements pertaining to minors, aliens, mentally impaired persons and intoxicated persons</li> <li>6 Explain characteristics of Consideration and differentiate between enforceable and unenforceable agreements which lack consideration</li> <li>7 Define legality and identify situations that would compromise the legality of the contract</li> <li>8 Differentiate among classes of contracts (e.g., bilateral, unilateral, express, implied, written, oral)</li> <li>9 Explain how contracts come to an end (e.g. various types of discharge and transfers)</li> <li>10 Explain Breach of Contract and describe available remedies</li> </ol>
Tort Law	<ol style="list-style-type: none"> <li>1 Distinguish between a tort and a crime.</li> <li>2 Differentiate between intentional and unintentional torts.</li> <li>3 Define litigation and alternate dispute resolution</li> <li>4 List steps in a civil trial</li> <li>5 Describe remedies available in tort law</li> </ol>
Family Law	<ol style="list-style-type: none"> <li>1 Identify the issues and concerns that might be included in a prenuptial agreement</li> <li>2 Describe the legal aspects of the different types of marriage contracts</li> <li>3 Identify the types of marriages that are prohibited by law</li> <li>4 Define and contrast legal separation, annulment, divorce, and dissolution proceedings</li> <li>5 Describe the laws that relate to the distribution of property in a divorce</li> <li>6 Explain the law as it relates to child custody, spousal support, and child support</li> <li>7 Explain the creation and use of powers of attorney, wills, trusts, living wills, and right to die</li> <li>8 Explain how a power of attorney, will, trusts, living will, and right to die may be modified or revoked</li> <li>9 Explain how to execute a power of attorney, will, trusts, living will, and right to die</li> <li>10 Explain what happens to a decedent's estate when a person dies without a will</li> <li>11 Identify laws associated with different types of insurance</li> <li>12 Evaluate the functions of different types of insurance (life, medical, automobile, etc.)</li> </ol>
Foundations of Law	<ol style="list-style-type: none"> <li>1 Define law as it relates to a person's rights and responsibilities</li> <li>2 Explain the relationship between law, ethics, and morals</li> <li>3 Identify ethical problems resulting from today's technological devices</li> <li>4 Describe the relationship between historical law and today's law.</li> <li>5 Explain the use of the Federal and state constitutions</li> <li>6 Explain how government administrative agencies create regulations</li> <li>7 Explain the role of precedent</li> <li>8 Identify the purpose and process of statutory law</li> </ol>
Court System	<ol style="list-style-type: none"> <li>1 Compare and contrast federal, state, and local court systems.</li> <li>2 Define the concept of jurisdiction.</li> <li>3 Identify the differences between the juvenile system and the overall judicial system.</li> <li>4 Explain the role of a jury.</li> <li>5 Compare the responsibilities of the defense attorneys to the prosecutors.</li> <li>6 Compare the role of a judge in a criminal case versus a civil case.</li> </ol>